

TO AMAZE OUR MEMBERS, COMMUNITY, AND TEAM BY
WORKING TOGETHER FOR OUR SHARED SUCCESS.

“ Our purpose is to work together for our shared success and 2020 was definitely a year that required us to come together. We thank our Membership, Community, and Team for the commitment to keeping each other safe both physically and financially. We remain devoted to our purpose and we are dedicated to your success. ”

TIFFANY FORD

UMCU President and Chief Executive Officer

BOARD OF DIRECTORS

Karen Parker..... Chairperson
Victoria Bennett.....Vice-Chairperson
Earl Bell.....Secretary
Paul Kirsch.....Treasurer
Frank Cianciola.....Director
Lukeland Gentles.....Director
Mary Krasny.....Director
Shawn Pollack.....Director
Jim Middlemas.....Director
Benjie Johnson.....Associate Director
Quinta Vreede.....Associate Director

2020

ASSETS	2020
Cash and cash equivalents	\$117,636,204
Investment securities - Available for sale	\$125,761,382
Time deposits with other financial institutions	\$40,000,000
Loans to members - net allowance for loan losses	\$830,604,391
Premises and equipment - net allowance for losses	\$45,874,677
Accrued interest receivable	\$2,678,434
FHLB stock	\$2,826,400
Corporate capital	\$930,700
Investment in CUSOs	\$425,448
NCUSIF deposit	\$8,917,474
Other assets	\$12,327,948
Total assets	\$1,187,983,058

LIABILITIES	2020
Members' share and savings accounts	\$1,014,784,480
Borrowed funds	\$62,806,824
Accrued and other liabilities	\$11,893,702
Total liabilities	\$1,089,485,006

MEMBERS' EQUITY	2020
Regular reserve	\$5,567,068
Equity acquired in merger	\$4,415,593
Undivided earnings	\$88,097,236
Accumulated other comprehensive income	\$418,155
Total members' equity	\$98,498,052
Total liabilities and members' equity	\$1,187,983,058

INTEREST INCOME	2020
Loans	\$34,325,080
Investment securities	\$1,312,139
Total interest income	\$35,637,219

INTEREST EXPENSE	2020
Members' share and savings accounts	\$1,623,827
Borrowed funds	\$1,622,105
Total interest expense	\$3,245,932
Net interest income	\$32,391,287
Provision for loan losses	\$5,083,739
Net interest income after provision for loan losses	\$27,307,548

NONINTEREST INCOME	2020
Service charges and other fees	\$10,768,864
Other	\$647,772
Total noninterest income	\$11,416,636

NONINTEREST EXPENSE	2020
Salaries and employee benefits	\$16,203,133
Occupancy	\$4,127,817
Operations	\$9,799,601
Other	\$3,437,746
Total noninterest expense	\$33,568,297
Net income	\$5,155,887

UNIVERSITY OF MICHIGAN
CREDIT UNION

ANNUAL REPORT

UMCU HIGHLIGHTS

★ AWARDS

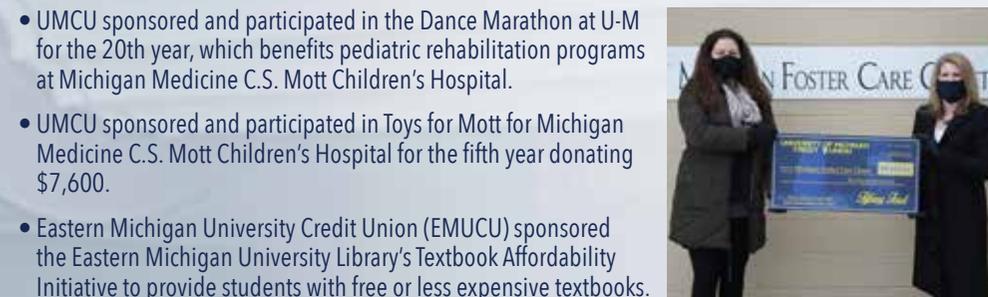
- UMCU was recognized as a **2020 Top Workplace by the Detroit Free Press**, named one of the **2020 Best and Brightest Companies to Work For in Metro Detroit**, a **2020 Best and Brightest Companies to Work For in the Nation**, and a **Credit Union Journal 2020 Best Credit Unions to Work For**.
- The Credit Union National Association (CUNA) honored UMCU with three awards: **Diamond Award for Best Website, HR and Organizational Development Council Award – Employee Engagement for Rewards and Recognition and Management Practices** for its **Full Court Wellness program**.
- UMCU was recognized by the **Michigan Credit Union League (MCUL)** with a second-place award in the state-wide Desjardins Award Competition, which evaluates credit unions on their financial education work and impact in the community.

★ EXCITING UPDATES AND PARTNERSHIPS

- UMCU surpassed \$1 billion in assets and now has over 100,000 members.
- UMCU formed a new partnership with Michigan Medicine to open a branch location inside the main campus in 2021.
- UMCU became the Official Auto Loan Provider of the Alumni Association of the University of Michigan (U-M).
- UMCU provided student-athletes with career development resources as a Corporate Alliance Program partner with the Michigan Athletics Career Center (MACC).
- UMCU began a partnership with the Detroit Lions to offer the exclusive Detroit Lions Debit Card.
- Officially opened the newly-remodeled Union Branch and new Financial Education Center and celebrated the opening of the new South University Branch.
- UMCU secured an exclusive partnership with Delta Dental to offer members access to dental insurance plans.



CHARITY & COMMUNITY INVOLVEMENT



- UMCU donated \$30,000 and face shields to Michigan Medicine to supply frontline healthcare workers with personal protective equipment (PPE).
- The UMCU Arts Adventures Program at the University Musical Society (UMS) subsidized over 1,300 student tickets to the UMS mainstage performance series and provided nearly \$5,000 in ticket and transportation grants to ten under-resourced schools for the six K-12 School Day Performances held before the shutdown from the pandemic. Additionally, UMCU's sponsorship allowed for UMS to provide free digital programs to students and adults throughout the country while theaters remained closed.
- The UMCU Arts Adventures Program at the University of Michigan Museum of Art (UMMA) supported Storytime and Family Art Studio events, which served nearly 600 participants. Virtual programs were attended by hundreds of participants, including 300 K-12 teachers, who joined the fun digitally through recordings.
- UMCU sponsored the annual Main Street Area Association's Youth Art Month which emphasizes the value of art education and encourages support for quality art programs in schools.
- With the help of more than 80 local participating businesses, UMCU launched its fifth year of "Shop Local Give Local". With the help of its members, UMCU donated \$5,000 to the Michigan Foster Care Closet which provides basic essentials to foster children and their families.
- UMCU sponsored and participated in the Dance Marathon at U-M for the 20th year, which benefits pediatric rehabilitation programs at Michigan Medicine C.S. Mott Children's Hospital.
- UMCU sponsored and participated in Toys for Mott for Michigan Medicine C.S. Mott Children's Hospital for the fifth year donating \$7,600.
- Eastern Michigan University Credit Union (EMUCU) sponsored the Eastern Michigan University Library's Textbook Affordability Initiative to provide students with free or less expensive textbooks.
- UMCU sponsored the United Way Power of the Purse event, which supports financial stability programs for women in Washtenaw County.
- EMUCU sponsored the Ypsilanti Meals on Wheels "Holidays at Home" virtual event to help support homebound seniors with extra expenses incurred during the pandemic.
- UMCU donated to Food Gatherers to aid in the charity's community response to the pandemic.
- UMCU sponsored and participated in the Ann Arbor Film Festival (AAFF) to promote bold, visionary filmmakers through the advancement of film and new media art.
- UMCU sponsored the launch of Engage@EMU's Child Development Certificate (CDC) Program.



FINANCIAL EDUCATION

- UMCU facilitated 161 financial education workshops; 20% were delivered in-person, and 80% were delivered virtually. Despite the elimination of in-person events beginning in mid-March, UMCU reached over 3,600 individuals through its financial education workshops.
- UMCU assisted numerous members with no cost, confidential one-on-one financial counseling sessions for individuals and households who had been severely impacted by the economic downturn of 2020.
- UMCU's strong relationship with its University partners was strengthened through many partnership presentations:
 - U-M Work-Life Resource Center's Connect the Dots
 - U-M MHealthy Big Event
 - Washtenaw Community College's (WCC) Office of International Students orientation programs
 - Eastern Michigan University's (EMU) Student Organizations Learning and Resources Workshops SOLAR program
 - U-M, U-M Dearborn, U-M Flint, EMU, and WCC financial wellness counseling and workshops for college students
- EMUCU partnered with the EMU Engage office to provide ongoing programs and support to EMU students who returned after an absence to complete their degree.
- UMCU rolled out exciting new enhancements to its Youth Financial Education Program. The program offers in-person and online financial education workshops for kids ages 8-17 with resources including newsletters and financial literature for program participants.